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#### World Class Quality Natural Stone



The new address of the STONE WORLD

### Origin of the word Marble or marmor comes from Turkish where Marmara is the name of a region in Turkey



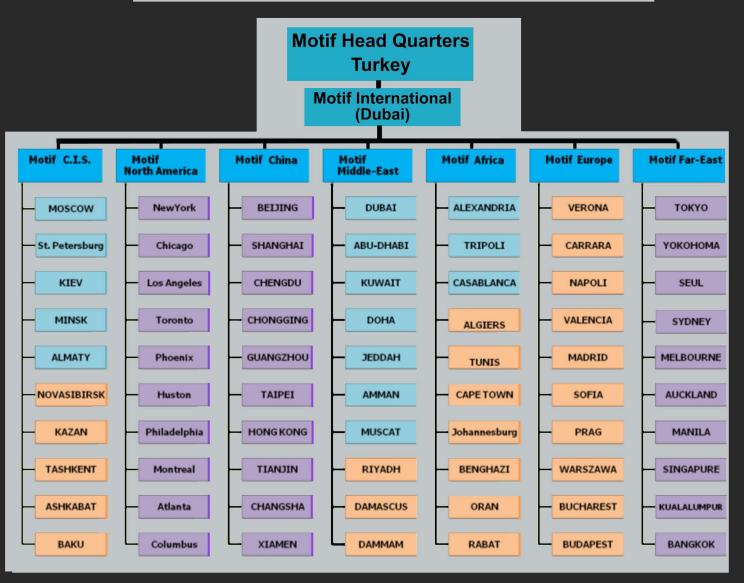
#### **MOTIF Ltd. Major References**

PROJECT	YEAR+COUNTRY	MAIN CONTRACTOR
PRIVATE VILLAS	1985 – KUWAIT	ESSEGI S.R.L. / ITALY
TURKISH EMBASSY	1986 - KUWAIT	ATILLA DOGAN CONS.
KUWAIT CONFERENCE CENTER	1985-87 - KUWAIT	GMP. /ITALY
SEKIGAHARA STONE/JAPAN ESSEGI S.R.L. / ITALY , GRANITOS IBERICOS/SPAIN		
TURKISH AIRLINES H.Q. BUILDING	1988 - ISTANBUL TURKIYE	ARI-ALARKO
GRAND TOKAT HOTEL (4 STARS)	1988 - TOKAT TURKIYE	MING-GUNAL CONS
ABANT PALACE HOTEL (4 STARS)	1988 - BOLU TURKIYE	MING-GUNAL CONS.
SULTAN SARAY HOTEL (5 STARS)	1989 - ANTALYA TURKIYE	MING-GUNAL CONS.
CAPRICE HOTEL (5 STARS)	1989 - DIDIM TURKIYE	AYTEPE CONS.
SHERATON VOYAGER (5 STARS)	1989/90 - ANTALYA TURKIY	E POLLY PECK-
ASKON/U.K.		
CRYSTAL COVE HOTEL (5 STARS)	1990 - GIRNE NORTH CYPR	US POLLYPECK/U.K.
ATATURK CULTURE CENTER	1991 - ANKARA TURKIYE	RENOVATION
MANAMA INT'L AIRPORT	1991 - BAHRAIN	AJVI.A. BAHRAIN
FORTE - GRAND HOTEL (5 STARS)	1992/93 - ABU-DRABI U.A.E.	DRABI CONTRUCT.
AK-WERKEZ COMMERCIAL CENTER	1994 - ISTANBUL TURKIYE	YUKSEL INSAAT.
ANKARA OTEL (5 STARS)	1995-96 - ALMATA KAZAKS	TAN <b>AH-SEL A.S.</b>
MOSTBANK H.Q. BUILDING	1996-98 - MOSCOW RUSSIA	MIR CONTRACTING





## Motif Ltd. future offices to reach a sales of constant 1.2 Billion USD/year



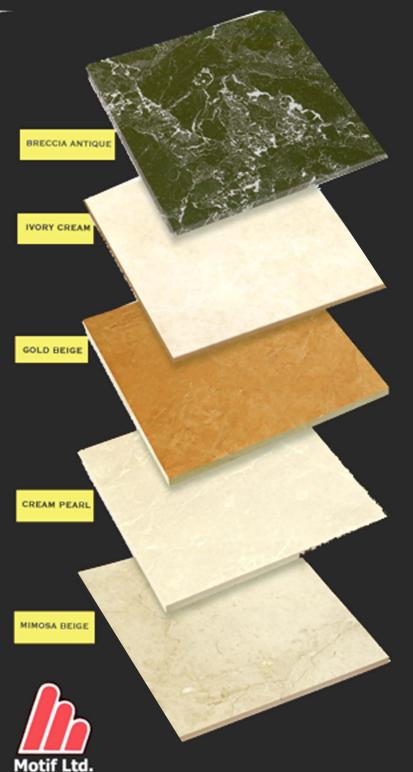


Where the Economic Value of this amount is around 800.Billion USD.









#### **Turkish Marble**

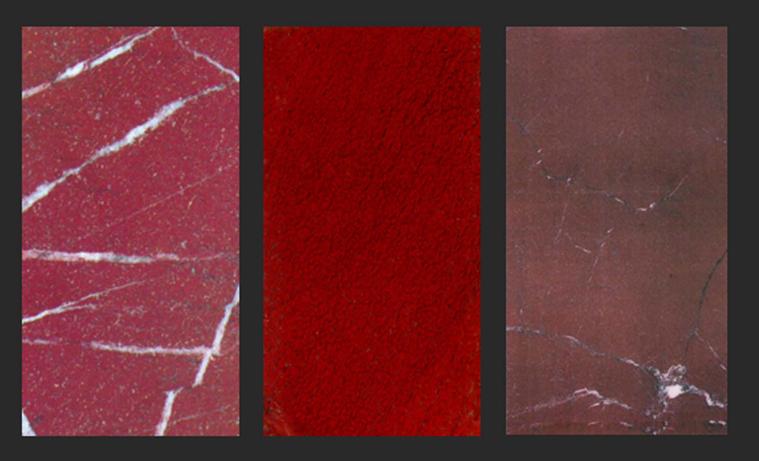
Turkey has become one of the **seven big producer countries** in the world in natural stone production.

Turkey exports 800.Million USD of Natural Stone per year

Turkey, situated on the Alpine zone where the world's richest natural stone formations are found.

Turkey, with addition to these reserves, has become one of the world's most important natural stone producers with its quality developing industry and the high technology it uses in production.

Motif Ltd. is the owner of the below Marbles.
The final processed meter square sales value is of this kind reddish colored marble reserves are estimated to be around 10 Billion USD. Together with other reserves Motif Ltd. resourses reach up to 20.Billion USD.





Mr.H.KORKMAZ the Motif owner and CEO.

25 years of expertise in Worldwide Marble Business.

He says, "Dealing with Marble is not a business it is an art, you have to love it, sense it and treat it as a natural beauty..."













#### **Turkish Marble**

The annual block production is approximately 3.5 million tons; 13 million m2 processing capacity

With its variety of marble having about 400 different color and 110 Texture Qualities.



Our Business is Natural Stone Trading, Contracting & Manufacturing

#### **Made by Motif**







#### The Dreamland DUBAI

1 The Palm, Jebel Ali

eirah

2 The Palm, Jumeirah 3 The World

7 Jumeirah Lake Towers

5 The Gardens

6 Jumeirah Islands

4 Gardens Shopping Mall

8 Dubai International City





Example: The World (Own an island for a price of US\$ 7million/island), to access your private island, get a helicopter or marine boat.



**Made by Motif** 

Motif Ltd. deals with the Quarrying, Processing, Engineering, Architecture, Turnkey Insallation, Export & Import of all kinds of Natural Stones.

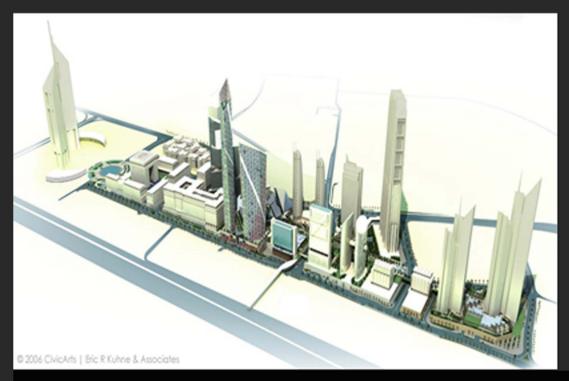




#### Made by Motif





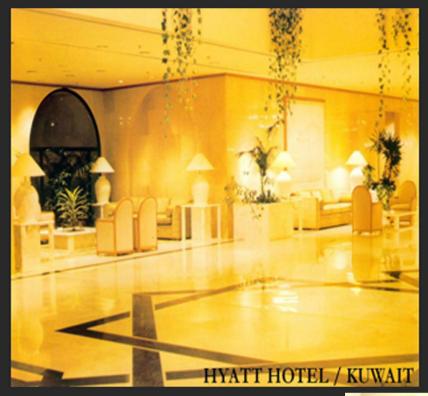


Business
Centers
waiting for
Natural
Stones



#### Malls never built before will be there



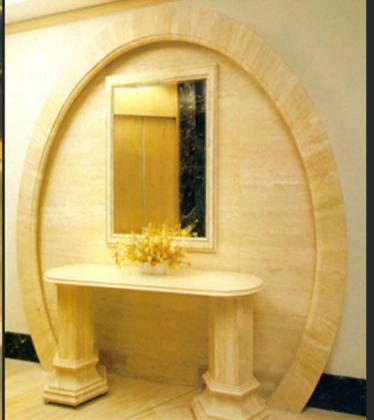


#### **Made by Motif**

THE FOUNDER OF THE COMPANY, MR. HUSAMETTIN KORKMAZ, HAS WORKED AS A MARBLE SUB-CONTRACTOR IN KUWAIT FOR SIX YEARS BEFORE STARTING UP HIS COMPANY MOTIF LTD. HE HAS GAINED IN VARIOUS PROJECTS COMPLETED IN KUWAIT, U.A.E.- ABU-DHABI, BAHRAIN, RUSSIA-MOSCOW, KAZAKHSTAN-ALMATY, AS WELL AS IN TURKEY TOO., HE HAD A WIDE EXPERIENCE IN THIS FIELD FROM THE INSTALLATION OF MARBLE WORKS IN PRIVATE VILLAS & WENT UP THROUGH SEVERAL MORE SOPHISTICATED PROJECTS SUCH AS THE KUWAIT CONFERENCE CENTER. IN 1986/87, WITH MORE THAN 50,000 SQM OF MARBLE & GRANITE INSTALLED AS A SUB-CONTRACTOR.



#### **Made by Motif**



#### New Cities will be built in the Gulf

New ultra modern architectures in the Gulf region are built by %100 Natural Stone . No need for import,export or health certificate



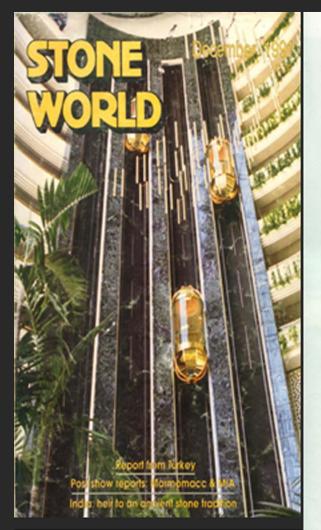
The total construction investment in the Gulf Countries will reach 5.Trillion USD by 2020 where ten percent (500.Billion USD) of this investment will be on the marble and the natural stone.



#### Made by Motif







- Motif Ltd. established on 1988 in Ankara, Turkey.
- Due to their expertise in Marble Working, they became so famous that the Worlds' most prestigious Marble Magazine carried them to its Cover Page.
- DECEMBER/91 ISSUE

# Working Turkish stone in the Italian tradition



Originally established only three years ago as a stone installation contractor, Motif has already expanded into quarrying and fabricating

A shough his first experience came from installing marble in Kuwait, and today he runs a stone contracting firm in Turkey, Hüsamettin Korkmaz originally learned stoneworking from the Italian craftsmen who supplied his Kuwaiti projects. And it is the Italian stoneworking tradition that he is today attempting to establish and continue in Turkey.

After installing marble in Kuwait on such prestigious structures as the Turkish Embassy Building and the Kuwait Conference Center (both still standing and only requir ing minor repairs after the Oulf War), Mr. Korkmaz returned to his native Turkey in 1987 and established Motif Ltd. in 1988 as a stone installation company that quickly expanded into quarrying and fabricating as well. Soon after its formation, the company was awarded the stone contracts for the Turkish Airlines Headquarters Building in Istanbul plus a number of four- and five-star hotels throughout the country.

And it was one of these hotels, the Sheraton Voyager in Antalya, that did more than just enable Motif to expand from stone installation alone to include marble quarrying and cut-to-size fabricating. This five-star Mediterranean resort not



After founding Motif Ltd., Hüsamettin Korkmaz's first major job was the Sheration Voyager Antalya Hotel, a Turkish resort on the Mediteraneon. (the sign is Grigo Sarato granite fabricated in Italy by Chema's p.A.)

only enabled this expansion but required it.

Prior to the Sheraton, Motif had relied on other Turkish fabricators, and this job, in fact, had also started out the same way. However, because of the large amount of stone and because Mr. Korkmaz felt that his Turkish suppliers could not peoduce enough stone on schedule, he was required to buy a factory in order to control the fabrication himself.

Mr. Korkmaz explained that because of Antalya's conducive



# STONE

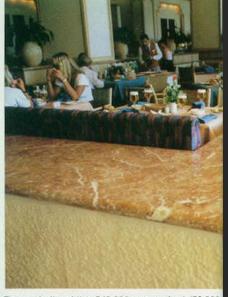
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weather, construction here continues year round. However, further north in Afyon, Turkey's center of marble production, factories don't operate when it gets too cold, and this was threatening to reduce the amount of production available for the Antalya Sheraton. Although nine factories were fabricating materials for the hotel, their average winter workday of four hours was drastically limiting production.

"So I bought a factory in Afyon and started working 24 hours a day to supply the Antalya Sheraton," said Mr. Korkmaz. Although he had originally returned to Turkey to use his experience installing stone to do just that, he felt that buying the factory was necessary to ensure the success of his business. "When I came to Turkey, I did not plan to buy a factory and quarries because my experience was in installation," he said, "but nobody could supply the quality I needed in the time I needed it."

Supplied with 64,000 cubic feet (1,800 cu.m) of stone blocks per year, the factory is capable of producing 645,000 square feet (60,000 sq.m) of cut-to-size



The majority of the 540,000 square feet (50,000 sq.m) of stone throughout the hotel is indigenous to Turkey, such as this Turkish limestone wall topped with Rosso Burdur marble.

material per year.

Not only did the Sheraton job lead Motif to buy a factory, but it also led the company to buy quarries as well. "I realized," said Mr. Korkmaz, "a factory is not enough if you don't have the material to supply it."

So Motif purchased marble quarries



The second secon

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producing Motif's Beige, Rosso Laguna, Milas White with grey veins and Milas White with yellow veins. Mr. Korkmaz selected these particular quarries because of the colors they produce — beige, red and white — the colors he perceives to be the most popular among stone users worldwide.

Reserves of Motif's Beige are estimated at 39.5 million cubic feet (1.12 million cu.m), Rosso Laguna at 42.4 million cubic feet (1.2 million cu.m) and Milas White at 56.5 million cubic feet (1.6 million cu.m).

Although none of these marbles were used in the Antalya Sheraton, the resort hotel does feature a wide range of natural stones quarried in Turkey. There are over 540,000 square feet (50,000 sq.m) of cut-to-size marble, granite, travertine and limestone installed throughout this five-star hotel. And, except for a Grigio Sardo granite sign outside and some Verde Alga marble inside, both fabricated in Italy by Cremar S.p.A., all of the stone was quarried and fabricated in Turkey.

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